

Message Text

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PAGE 01 STATE 043943
ORIGIN COME-00

INFO OCT-01 CIAE-00 DODE-00 EB-08 NSAE-00 USIA-06
TRSE-00 EUR-12 DOE-11 ISO-00 SOE-02 /040 R

DRAFTED BY COM/OEA /CD: GBELT:LM
APPROVED BY EB/ITP/ EWT: PHBLAKBURN
COMMERCE/OEA - CBCLEMENTS
-----097227 190745Z /23

R 180930Z FEB 78
FM SECSTATE WASHDC
TO AMEMBASSY BEIRUT
INFO AMEMBASSY VIENNA

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EXCON

E.O. 11652: N/A

TAGS: ESTC, LE, AU

SUBJECT: INSTRONICS, POST OFFICE BOX 2443, BEIRUT,
LEBANON

REF: OEA/COMPLIANCE DIVISION CASE 23(77)-3

1. OEA/CD IS CONDUCTING AN INVESTIGATION INTO APPARENT
EXCON DIVERSIONARY ACTIVITIES OF ROHDE AND SCHWARZ -
TEKTRONIX GMBH (RST), VIENNA, AUSTRIA. RST'S MANAGING
DIRECTOR, ULRICH SCHNEEMAN, IS THE PRINCIPAL PARTY
INVOLVED IN THE SUSPECT DIVERSIONS.

2. DOCUMENTARY EVIDENCE IN FORM OF PURCHASE ORDERS,
INVOICES, AND WRITTEN CORRESPONDENCE, INDICATES THAT
INSTRONICS PURCHASED SUBSTANTIAL QUANTITIES OF
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PAGE 02 STATE 043943

STRATEGICALLY-RATED U.S.-ORIGIN TEKTRONIX EQUIPMENT FROM
RST, SOME OF WHICH HAS BEEN ILLEGALLY DIVERTED TO THE
U.S.S.R.

3. CHECKS OF OEA/CD INDICES AND APPROPRIATE TRADE
DIRECTORIES HAVE FAILED TO DISCLOSE ANY INFORMATION
CONCERNING INSTRONICS. OEA/CD BELIEVES THAT THE FIRM

MAY POSSIBLY BE A "LETTER-HEAD" ORGANIZATION UTILIZED

FOR THE PURPOSE OF FACILITATING DIVERSIONS OF HIGH-
TECHNOLOGY COMMODITIES TO PROSCRIBED DESTINATIONS.

4. REQUEST THAT EMBASSY, AT ITS DISCRETION, ATTEMPT TO
ESTABLISH EXISTENCE OF INSTRONICS AND, IF FIRM IS VIABLE,
OBTAIN ROUTINE WTDR INFORMATION FOR OEA/CD.

5. OEA/CD RECOGNIZES THE DIFFICULTY INVOLVED IN OBTAIN-
ING INFORMATION ON A FIRM UTILIZING A POST OFFICE BOX,
BUT WILL APPRECIATE ANY INFORMATION EMBASSY CAN DEVELOP. VANCE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: STRATEGIC TRADE CONTROLS, TRANSACTION CHECKS
Control Number: n/a
Copy: SINGLE
Draft Date: 18 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE043943
Document Source: CORE
Document Unique ID: 00
Drafter: GBELT:LM
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780077-0158
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780236/aaaabehh.tel
Line Count: 74
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: a21c61d3-c288-dd11-92da-001cc4696bcc
Office: ORIGIN COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3544882
Secure: OPEN
Status: NATIVE
Subject: INSTRONICS, POST OFFICE BOX 2443, BEIRUT, LEBANON
TAGS: ESTC, LE, AU, INSTRONICS
To: BEIRUT
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/a21c61d3-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014